OUR DIFFERENCE

YOUR ADVANTAGE

Discover what makes ISSQUARED® different than the competition!
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COMPANY
INTRODUCTION

ISSQUARED® is one of the leading providers of end-to-end IT technology solutions, delivering fine-tuned services across IT Security, Cloud, Infrastructure, Unified Communications, Industrial Operational Technologies and other solution areas. For many years, ISSQUARED® has been helping several Fortune 500 organizations and delivered several multi-million-dollar projects. Our proven expertise takes our clients through a seamless digital and security transformation, resulting in rapid business benefits and positions them for future success.

ISSQUARED® is headquartered in Westlake Village, California, with global delivery capabilities and presence across the UK, Ireland, India, Singapore, the Middle East and the U.S.
With the advent of intelligent technologies like AI and self-optimizing systems in this post digital age, customer expectations are growing every day. At ISSQUARED®, we partner with our clients to orchestrate ongoing innovation and create exceptional, yet simplified solutions. Our motto is to Simplify the Complexity in designing, building and managing IT solutions for our customers, small and large and to produce better business outcomes.

We build this partnership with our clients by strategizing and servicing on three key industry trends: IT Security, Cloud Computing, and Information Systems Management. Traditional IT vendors and Infrastructure providers have not caught up with the disruptive technology changes and rising customer expectations. ISSQUARED® is your proven partner in this exciting digital age with a 771% growth recorded over the past three years. We have established a footprint in three continents and have delivered unmatched customer success.

We focus on four lines of businesses: consulting services, managed services, hosting & cloud computing services and software & hardware. Our services not only include building digital transformation solutions, but also a portfolio of software products, which our customers can use to build a holistic IT solution.
At ISSQUARED®, we help our clients implement future-proof & future-ready technologies using which they can drive IT transformation and lay solid foundations for their businesses. Our partnerships with our clients are the foundation to our success.

Founded in 2010, our journey over these past 9 years has been nothing but remarkable, with exceptional growth and high customer satisfaction. From being named as an INC.5000 fastest growing company to an INC 500 Fastest growing company, our clients are the heart of this amazing story. Over the years, we have partnered with the likes of Amazon, IBM and Microsoft to refine our software and consulting services. Today, we service companies across most verticals and sectors.

Another differentiating factor is our refined software products that assist in bringing together diverse infrastructure components for a truly integrated IT management. Our product suites are compatible with Cloud, On-premises and Hybrid deployment models.

To add to our capabilities & build scale, we have recently completed the acquisition of two leading business firms; one has extensive experience in network engineering services and the other is specialized in design, installation and maintenance of telecommunications services, network infrastructure, remote-access solutions and information security.

Having worked closely with clients over the years, ISSQUARED® is strategically placed as a Technology and Domain Expert to ensure that our clients’ digital businesses keep their competitive edge. We align our resources behind your unique business needs to help you navigate your digital journey.

We serve customers from across the world and our team shares a passion for technology and innovation. At ISSQUARED®, we are very optimistic about the future.

We believe in our mission from the bottom of our heart and we invite you to join us on this journey.

Bala Ramaiah,
Chief Executive Officer of ISSQUARED®.
ISSQUARED® JOURNEY

2010
ISSQUARED® is born in a garage in Simi Valley, California

2011
1st employee joins ISSQUARED®

2012
ISSQUARED® India Office is opened

2015
ISSQUARED® UK is incorporated, Joins Inc 5000 Family

2016
Breaks into Inc 500 Family, Reaches 100 employee mark

2017
Continues to grow to be part of Inc 5000, Deploys 1st ORSUS EURP module

2018
Acquires Stranet, expands & adds VAR business capability, Continues to be part of Inc 5000 for the 4th continuous year

2019
Incorporates in Singapore, European operations in Ireland, Acquires NCA, Deploys 1st ORSUS IAM Module at a Fortune 500 client

ISSQUARED® CERTIFICATIONS

Certified since 2014
Certified since 2014
Certified since 2014
Currently completing the requirements and documentation for getting PCI DSS certification
Currently completing the requirements and documentation for getting HIPPA II certification

WWW.ISSQUAREDINC.COM 05
For the fifth consecutive year, ISSQUARED® has featured on the Inc 5000 list, after showcasing a three-Year Sales Growth of 182%.

**2018 INC 5000**

Recognized as a top 500 fastest growing private company  
**RANK : 2991**

**ISSQUARED®** Named to 2018 CRN Tech Elite 250 List Recognizing High Number of software / Hardware Vendor Certifications

**2017 INC 5000**

Recognized as a top 500 fastest growing private company  
**RANK : 2116**

**ISSQUARED®** Named to 2017 CRN Fast Growth 150 List  
**RANK:59**

**2016 INC 500**

Recognized as a top 500 fastest growing private company  
**RANK : 495**

**2015 Silicon India**

Recognized as a one of 20 most promising Security Solution Providers

**2015 INC 5000**

Recognized as a top 5000 fastest growing private company  
**RANK : 1097**
Enterprises need to be secure, reliable and scalable. It all starts with IT infrastructure which is the backbone of any enterprise. With the rapidly evolving technologies, it is nearly impossible to anticipate future infrastructure integration challenges without specialized frameworks in place.

ISSQUARED® provides flexible infrastructure management solutions to accommodate data growth and withstand elastic workloads across virtual, hardware, cloud, or software-defined infrastructure. Our infrastructure portfolio of service offerings spans across Data Center Management, Network Management, and Cloud Services.

We plan, design and deploy customized, optimal and cost-efficient infrastructure solutions in line with your business objectives. Our custom offerings are designed to push productivity and efficiency to the fullest while reducing infrastructure and operational expenses.
Over the past few years, we invested a lot in partnering with leading technology companies to deliver next-generation IT infrastructure capabilities and added value to our customers.

Disaster Recovery
Disaster Recovery as a service (DRaaS) is a novel approach to protect data and applications from service disruption by enabling a full recovery in the cloud. ISSQUARED® has a proven cloud based DRaaS system which not only reduces the complexity of a physical disaster recovery site but also eliminates expensive hardware investments. Our DRaaS solution ensures that your virtual machines (VM’s) are always in sync with the production site. Our VPN and on-site encryption protocols protect your data in our datacenters and during transit.

The key features of our DRaaS system are:
1) Planning and Implementation
2) Architecture Design
3) Replication Strategy
4) On-going Management
5) Recovery and Testing
6) Security

Service Desk
ISSQUARED®’s IT service desk model is centered around user experience and our highly skilled and efficient service desk professionals are well equipped to provide you instantaneous support on ISSQUARED®’s wide array of products and services.

A pleasant, agile help desk experience goes a long way in ensuring customer happiness. We have predefined and guaranteed SLA’s setup on an advanced ticket management platform and we offer multi-platform support. Our help desk uses ITIL-based toolsets and processes for incident and problem management and our processes are HIPAA & PCI Compliant.

Our service desk platform is hosted in Las Vegas, NV with an integrated infrastructure DR capability in Thousand Oaks, CA. It leverages the latest in virtualization technologies as well as VoIP/IP Telephony systems. We offer an array of help desk features at a very attractive price.
Cloud Strategy

Cloud adoption starts with its value proposition and business drivers which are unique to every organization. Enterprises should strategically plan a credible cloud adoption journey, built on the right foundations that will ensure a successful migration.

At ISSQUARED®, we work with you in creating your cloud strategy which is transformative and optimizes the key aspects of your business, including core and critical systems and applications.

We buildout the correct platforms in every step of the transition plan which will meet your present and future business needs, supporting both cloud-to-legacy and cloud-to-cloud integration.

IT Infrastructure Services

In order to remain competitive in terms of efficiency and profitability, enterprises must rethink their IT infrastructure landscape.

At ISSQUARED®, we transform your IT infrastructure by designing, implementing & supporting infrastructure services which may be built on heterogeneous hosting platforms and technologies. This ensures the availability and enhancement of your critical and complex business systems.

With our IT Infrastructure services, your business gains efficiency, saves cost and gives you a competitive edge. Our spectrum of IT Infrastructure consulting includes Infrastructure Consolidation, Network Management, Data Center Transformation, Cyber Security, Application Development and Service Integration.
Cloud Optimization

An optimized cloud gives your company the exact resources needed and well-articulated cloud infrastructure for fueling revenue opportunities!

ISSQUARED® cloud optimization services not only reorganizes your business models on a cloud, but also automates your entire cloud migration processes. We ensure that your business is not disrupted at all during the process, so that you can enjoy the full benefits of the cloud.

We help you identify optimization opportunities, including performance, cost, availability, security and compliance gaps, overused / unused / underutilized resources, etc. Through a strategic roadmap, we help you implement a purpose-built, enterprise grade cloud that keeps your organization productive and competitive.

Cloud Transformation

ISSQUARED® Cloud Transformation services help you overcome business challenges of existing IT infrastructure and stand out quickly into new markets.

With benefits like optimization, diversification, scalability and flexibility of IT resources and systems, our cloud transformation services streamline IT operations and keep your business resilient.

Designed to drive innovation, we offer data, application, infrastructure and platform migration services to the cloud. Our personalized solutions ensure that you don’t just get a virtualized and remote datacenter, but also everyday guidance and support. The new business models, enabled by our excellent support ensure that you always remain a step ahead.

IT Process Design

ISSQUARED® works with you to discover, map and implement customized and cost-effective solutions that are a right fit for your business needs.

Our IT process design team carry a deep expertise in industry certified process methodologies like ITIL, COBIT, CGEIT, CMMi-SVC, PMI and ISO 27001.

We improve your IT process design by

- Selecting a right design strategy
- Defining new processes
- Assessing the existing processes
- Redesigning these processes to fit your business needs

IT Strategy

ISSQUARED® works with you as a proactive and collaborative business partner in reimagining your IT strategy. We take you through the digital transformation journey by improving your organizational agility, sustainability, security controls and enterprise resilience.

We guide you through this transformation by analyzing your current IT infrastructure and creating a roadmap for the implementation of an adaptable and agile infrastructure. This will ensure a seamless integration and strategic extension while building interdependencies with business systems running on any desired platform.

We help you create a robust foundation by Infrastructure Strategy, Technology Transformation, Architecture Design and Development, and Health Check and Improvements.
Enterprises nowadays are looking for simpler solutions that can tackle their enormous network workloads. The call is not just to reduce operational cost, but simultaneously improve end-user experience. Our Carrier and IP solution services span from network design and consulting to disaster recovery, also including Telecom Vendor management, Unified communications and business telephony, data center colocation and cloud computing.

We work with a range of carriers such as CenturyLink, Comcast, Zayo etc. to provide network solutions for MPLS, fiber and optical networking, internet and other services globally. From a cloud computing perspective, ISSQUARED® Cloud allows for rapid provisioning and automated setup of cloud resources while enhancing reporting, data backup and redundancy backups. ISSQUARED® team of experts specialized in design, consulting, operation services and prototypes implement solutions at a rapid Transition to Operations (TTO) timeline.

ISSQUARED® offers carrier-grade telephony and Unified Communications services with click to call, click to view, share, and other collaboration capabilities to orchestrate ongoing modernization and create exceptional client solutions.

Carrier and IP Solutions

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Voice & Video

Telecommunications has broken borders and spearheaded rapid developments by connecting everyone with each other. However, it must evolve with the changing business needs. With ISSQUARED®, you can make collaboration easier than ever!

ISSQUARED®’s Unified Communications as a Service (UCaaS) combines telephony services with mobility, IM, Unified Messaging, multi-party collaboration, videoconferencing, contact center and other UC services on a single seamless platform.

We offer carrier-grade UCaaS and have extensive partnerships with other key players in the UCaaS space. We provide rapid delivery of feature-rich UC services within a pure OPEX model.
Threat Management

With advancements in technology security breaches have become disruptive. Enterprises must adopt innovative threat management strategies to counter the smarter threats of today. As an example third-party remote access has provided a platform where hackers can breach an enterprise’s network by taking control of vendors’ networks.

ISSQUARED® brings together a comprehensive yet intuitive approach to continuously detect threats, prioritize and remediate risks based on likelihood and impact. We don’t just safeguard, but fortify your defenses by defining a balanced risk posture and automating your incident handling process for all security events.

Security Operations Center (SOC)

CIO’s of most enterprises cite security as one of their top business and technical priorities. At ISSQUARED®, we understand that security is a moving target and our state-of-the-art SOC services administers a network monitoring center capable of detecting, analyzing and eliminating internal and external security threats.

Our NMS (Network Management System) framework, part of our proactive monitoring services, sends event-driven workflows to our experts ensuring a continuous observation of your systems from a security standpoint. Not only that, we extend ourselves beyond simple monitoring by offering Eyes on the Glass, Tier 1 Triage and support and MAC Level 2 and 3 as well as incident support.

Our customers can choose from an in-house SOC within their premises or SOC as a managed service. ISSQUARED® 24*7 support caters to your every security request by giving you real time health status reports.

Security Strategy

When dealing with information and system security, being proactive is the only option. Enterprises on a digital transformation are often left unsure about modern security threats by Service Integrators (SI's).

At ISSQUARED®, we treat security as your number one priority and concern. We understand that developing any security strategy requires an extensive understanding of your business.

We use this understanding to develop a customized and effective strategy which involves assessment, planning, implementation and continuous monitoring.
Cloud Services

Cloud is not even a choice anymore. In order to stay competitive, every business big or small must undertake this cloud journey. At ISSQUARED® Cloud, we deliver quality and value assurance in every step of this transformative journey. Our services take you through the entire lifecycle from cloud advisory, assessment, design, implementation, integration, optimization to cloud training.

Our Cloud-Service offerings span the four spectrums: Infrastructure as a Service, Platform as a Service, Software as a Service and Unified Communications as a Service. Each of these services can be deployed as private, public and hybrid cloud models.

Managed IT Services

Infrastructure, security and operations form the three pillars of any enterprise. ISSQUARED® solves the key IT challenges across those three pillars through its innovative Managed IT service offerings. We emphasize on reduction in total cost of ownership, continuous support, increase in resource utilization and automating the core IT operations. This must go hand in hand with increased focus on systems security and development.

We position our Managed IT services across these six domains:
- NOC & SOC
- Infrastructure Management
- Patching, Backups and DR Services
- Identity, Access and Governance Services
- IT Security Services
- Service Desk
Carrier and Voice

The value of hosted voice isn’t just in the technology. ISSQUARED® offers unified communications and collaboration services over a carrier-grade, cloud-based network to your desktop or mobile. Our highly scalable and geo-redundant architecture is driven real-time so that you remain updated on-the-go.

Unified Communications Flex solution (UCFlex), a comprehensive and proven suite of Unified Communications (UC) software, hosted in top-tier geo-redundant data centers throughout the world provides 99.99% uptime and is monitored twenty-four hours a day.

Information System Management

Plan, provision and effectively manage your information system resources with our state-of-the-art ORSUS™ Information system management suite. It is designed for collaboration and it easily automates your workload, thus enabling you to manage your information systems more efficiently.

With a single web-based console, you can transform the business landscape, including all your IT business processes, tasks and operations associated with human resources, organization information, projects, access to resources, assets and compliance.

Partner Management

Manage relationships, not user identities! ISSQUARED®’s solutions simplify partner, customer and vendor onboarding experiences by enabling quick access to IT resources (cloud and/or on-premises) and ensures that the workflow remains smooth. All this and more, facilitated by our state-of-the-art, ORSUS™ external identity management system.

The onboarding is seamless, but also ensures that you remain in control of all the access and data. We bring automated governance model to validate user access privileges, ensuring the right level of access rights and entitlements.

Cybersecurity

ISSQUARED® range of cybersecurity services touches every corner and safeguards you from any internal and external threats. We provide cyber security solutions for:

- Network Security
- Endpoint Security
- Cloud Security
- Data Security
- Security Intelligence
- Vulnerability Management
- Business Continuity

We help you strengthen your cybersecurity through our state-of-the-art network monitoring center that is capable of continuously analyzing hundreds of elements to ensure your enterprise is impervious to cyber-attacks, internet frauds, data breaches and other security threats.
In the quest to expand business, acquire new customers and achieve the next level of profitable growth, companies evolve their systems over time with disparate business software systems. As a consequence, business challenges become severe because of siloed business systems and disjointed processes.

ISSQUARED®’s ORSUS™ Information Systems Management Suite is a comprehensive business management software suite, designed to integrate processes across business systems or functions, while dramatically lowering resource efforts and the cost of doing business overall. Within a single web-based console, you can streamline core business operations and information across people, organization, identities, assets, risks, and projects.
StarWATCH®, a Network Efficiency as a Service (NEaaS) model for the mid-market enterprise, is a blend of proactive, high-touch network engineering services and processes; all delivered for the purpose of assisting our customers in keeping their networks up and operating at maximum efficiency.

Maximize Uptime – Optimize Performance
Customers covered by StarWATCH® know that they are working with a technology partner who is proactively involved with their network while utilizing daily services and processes designed with the intent to ‘drive their IT Environment to operate at 100% efficiency.’

UCFLEX™
Organizations of all sizes are moving their business-critical services such as email, ERP, and CRM to the cloud because it is more cost-effective and flexible. They are moving their communications systems to the cloud too – and they are choosing UCFlex™ UCaaS.

UCFlex™ delivers carrier-class cloud PBX and hosted business phone services with all the features organizations expect from a traditional phone system — plus unified communications. Services such as instant messaging, mobile apps, video conferencing and more.

UCFlex™ takes all of the guesswork away by offering a cost-effective, pay-as-you-grow, service.

It doesn’t skimp on quality or features, it won’t hurt the bottom line and it will continue to deliver innovative services year after year.

From sophisticated mobile services to multi-media contact centers, UCFlex™ delivers tools that improve user productivity and customer engagement. It has the scale and administrative tools to support one location or one thousand; offering the same features worldwide. And UCFlex™ is built with the same proven equipment that delivers carrier-services from providers across the globe. UCFlex™ elements are anchored in geographically redundant data centers, offering the peace of mind that UCFlex™ is "always-on". 
When an organization's business is growing, it will be burdensome for internal staff to handle the increased volume of external users, their different access management needs, and security and risk from orphaned accounts, while at the same time trying to improve overall user experience.

PIMS provides a secure and flexible way to better connect with your customers, partners, and contractors. It makes easier for your external users to access target applications with self-service functions such as self-registration, request based fulfillsments and revoking facilities. The suite delivers security at its core by securely granting entitlements across multiple directories through workflow-based request, approval, and escalation activities.

It provides an extra layer of security with strong, multi-factor authentication for accessing resources, while at the same time making it extremely easy to incorporate multiple authentication options based on your application customizations.

**External Identity Administration**
Automate and customize onboarding process and save the time for productivity when new partners and suppliers/customers get invited.

**Identity and Access Recertifications**
Periodically revalidate user accounts and their access privileges with custom recertification intervals, approvals, notifications, and remediate actions.

**Enterprise Provisioning**
Provide on-demand provisioning of entitlements across multiple directories and target systems, enabling workflow based activities like request, approve, and escalations.

**Multiple Authentication Mechanisms**
Get full control over authentication and authorization by implementing risk-based multi-factor authentication and secure encryption technologies.

Fabulix – A single solution that provides a cost effective platform for tackling all your compute, storage and networking requirements, while providing you the benefits of lower costs, higher efficiency and easier management

ISSQUARED® Fabulix is a hyperconverged infrastructure platform that combines compute, storage, network and virtualization resources into a single, easy-to-use system. Built-on Microsoft Windows Server 2019 HCI, Fabulix provides a cost-effective solution for small to medium sized enterprises to meet their most demanding workloads, while ensuring high performance and high availability. Businesses can run their data-intensive business applications while still controlling cost.

Fabulix provides extreme low latency storage performance that is now affordable utilizing NVMe, storage class memory and RDMA technologies.

Fabulix allows you to increase your IT agility to support your rapidly changing business environment. Fabulix automates our workload deployments with software-defined networking (SDN) features and extensions. These extensions also enables you to expand directly to Azure creating your Hybrid cloud environment. And manage it all using Windows Admin center.
With the convergence of IT and OT technologies, the growing cyber threat landscape, and digital transformation as part of the Industry 4.0, having a holistic business strategy that drives technology decisions is key to not only surviving in this disruptive time but growing as well. ISSQUARED® Industrial Technologies can provide strategic consulting services to help you navigate these complex issues.

- Cyber Security services, ranging from asset inventory & vulnerability analysis to full countermeasures implementation
- Technology design and implementation services, providing a holistic approach across the OT platforms with strength in all of the converged technologies including hosting, networking, identity controls.
- Strategic business process design of the OT environment to ensure business drives technology decisions leading to an integrated data environment.
- Lifecycle Management services are key to a secure environment. We can perform patching, plan roadmaps and plan budgets.
- Leadership with proven 25 years of industrial experience leading and delivering we can help drive results.

...integrating the right data from the information technology and operational technology systems (IT/OT convergence) and creating the delivery engine that will develop the use cases to the business needs.

- From the World Economic Forum Whitepaper; The Next Economic Growth Engine, Scaling the Fourth Industrial Revolution Technologies in Production.
WHY ISSQUARED?

Solutions
- Customer & problem driven than sale focused.
- Performance and SLA oriented end results.
- Aggressively priced.

Capabilities
- 24x7x365 NOC/SOC
- Hybrid Cloud Infrastructure Services.
- Service Desk.
- Hosted IAM & IAM Products.

Security & Compliance

Partnerships
- Strong partnerships with Microsoft, Okta, Lieberman, ObserveIT, Dell, IBM.

Flexibility
- High levels of Customer intimacy.

Global
- Delivery centers in LA & Hyderabad and London.
- Global Talent Pool.
- Inc. 5000 – Fastest growing companies in the US.
WE LOOK FORWARD TO HAVING THE OPPORTUNITY TO SERVE YOU!